



A Guide to Resources for  
**MAINE**  
**ENTREPRENEURS**

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Development for Today's Lifestyles

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# A Guide to Resources for Maine Entrepreneurs

Greetings. This guide provides a starting point for entrepreneurs seeking resources in the state of Maine. It is also designed to help individuals and organizations that support and guide entrepreneurs and startups and are looking for ways to match resources with those in need. The following categories of resources are included:

- Training, Technical Assistance & Mentoring
- Financing & Capital
- Incubators & Workspaces
- Libraries
- Networking & Advocacy
- State & Regional Economic Development

Recurring Conferences & Events in Maine are listed as well.

The Maine Small Business Guide published by the SBA (Small Business Administration) is another resource of value to entrepreneurs and startups. While there is a fair amount of overlap, it also includes success stories and how-to's along with additional industry-specific resources.

In addition to the listed organizations, the local and regional chambers of commerce and libraries throughout Maine provide a wealth of information relevant to entrepreneurship. Most of Maine's colleges and universities also have programs relating to entrepreneurship. Check their respective websites for updates.

If you have suggested edits, additions, or ideas, or you would like additional copies, please contact Susan at [susan@newheightgroup.com](mailto:susan@newheightgroup.com) or 207-633-4328. You are welcome to place the guide PDF as a resource on your web site.

We wish entrepreneurs the very best with your endeavors and hope the resources assembled here assist you in your company's growth. We are grateful to all of the organizations that support entrepreneurship in Maine and hope that this guide helps you "connect the dots." Onwards!

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# Training, Technical Assistance & Mentoring

## Advanced Manufacturing Center at University of Maine

[www.umaine.edu/amc](http://www.umaine.edu/amc) • [amc@maine.edu](mailto:amc@maine.edu)

The Advanced Manufacturing Center is a world class manufacturing technology research center at UMaine that is available to industry and entrepreneurs. AMC assists with research, development, and commercialization of the latest manufacturing products and processes, and provides an advance engineering approach to solve a wide range of manufacturing problems, saving cost and time. AMC specializes in the following areas: product development and prototyping, 3D laser scanning and printing, CAD/CAM and CNC machining, product commercialization, process system design and integration, on-going operational support and training, student intern training, and product evaluation and testing.

30 Beddington Rd., Orono, ME 04473 • (207) 581-2713

## Foster Center for Student Innovation

[www.foster.target.maine.edu](http://www.foster.target.maine.edu) • [student.innovation.center@umit.edu](mailto:student.innovation.center@umit.edu)

The Foster Center for Student Innovation at the University of Maine was created as an incubator for knowledge-based business ventures that will lead to the creation of new Maine-based industries through University research and development. The Center provides free business coaching, incubator space for students, a minor and a certificate in Innovation Engineering, and manages the Innovate for Maine Fellows Program.

5798 Student Innovation Center, Orono, ME 04469 • (207) 581-1454

## Lift360

[www.lift360.org](http://www.lift360.org)

Lift360 focuses on leadership development for individuals, in organizations, and throughout communities. Their mission is to inspire leadership, build stronger leaders, and to equip those leaders to tackle the critical issues in Maine. They deliver programs and services, working side by side with organizational and community leaders to make Maine an even better place to live and work. One of the most impactful programs is the Lift360 Leadership Intensive, Maine's only leadership training program focused on collaborative.

132 Spring St., Portland, ME 04101 • (207) 541-9380

## Maine Accelerates Growth Initiative (MxG)

[www.maineacceleratesgrowth.com](http://www.maineacceleratesgrowth.com) • [info@maineacceleratesgrowth.com](mailto:info@maineacceleratesgrowth.com)

The Maine Accelerates Growth Initiative accelerates the growth of companies, communities, and talent by funding, creating, and leveraging high impact entrepreneurship and innovation programs and events through a collaborative and complementary network of organizations and individuals propelling prosperity across Maine.

8 Venture Ave., Brunswick Landing, Brunswick, ME 04011 • (207) 582-4790

## Maine & Company

[www.maineeco.org](http://www.maineeco.org)

A private, non-profit corporation that provides free and confidential consulting services to businesses looking to locate in Maine or grow in Maine. Assists in identifying and

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packaging together programs for business expansion and relocation activities. These programs include state, regional, and local tax reimbursements, tax credits, sales tax exemptions, training, and financing resources.

120 Exchange St., Portland, ME 04101 • (207) 871-0234

## **Maine Aquaculture Innovation Center (MAIC)**

[www.maineaquaculture.org](http://www.maineaquaculture.org) • [cdavis@midcoast.com](mailto:cdavis@midcoast.com)

MAIC sponsors and facilitates innovative research and development projects involving food, pharmaceuticals, and other products from sustainable aquatic systems; serves as a source of education and training; and encourages strategic alliances tasked with promoting research, technology transfer, and the commercialization of aquaculture research and manages several aquaculture business incubators in partnership with the University of Maine.

193 Clarks Cove Road, Walpole, ME 04573 • (207) 832-1075

## **Maine Center for Entrepreneurial Development (MCED)**

[www.mced.biz](http://www.mced.biz) • [info@mced.biz](mailto:info@mced.biz)

MCED helps entrepreneurs reinvent the Maine economy by providing them with resources to build innovative world-class companies. Over the past 15 years, MCED has accelerated the growth of hundreds of companies, established the largest community of mentors in Maine, and offers training, advice, and connections. MCED's programs include Top Gun (training & mentorship), E\*Next (assessment, fractional executive placements, scalable for scalable companies with revenue > \$500k / year), workshop series, networking, and the Maine Mentor Network.

Cloudport, 63 Federal St., Portland, ME 04101 • (207) 209-4319

## **Maine Development Foundation (MDF)**

[www.mdf.org](http://www.mdf.org) • [mdf@mdf.org](mailto:mdf@mdf.org)

The Maine Development Foundation (MDF) is a private, non-partisan membership organization that drives sustainable, long-term economic growth for the State of Maine. MDF stimulates new ideas, develops leaders, and provides common ground for solving problems and advancing issues.

295 Water St., Suite 5, Augusta, ME 04330 • (207) 622-6345

## **Maine Downtown Center (MDC)**

[www.mdf.org/mdc\\_overview.php](http://www.mdf.org/mdc_overview.php)

The Maine Development Foundation's Downtown Center serves as the state coordinator for the National Trust for Historic Preservation's Main Street program. The Center's mission is to advance preservation-based economic development in Maine downtowns.

295 Water St., Suite 5, Augusta, ME 04330 • (207) 512-4906

## **Maine International Trade Center (MITC)**

[www.mitc.com](http://www.mitc.com) • [info@mitc.com](mailto:info@mitc.com)

MITC's goal is to expand the state's economy through increased international trade. To that end, MITC offers one-on-one trade assistance and consulting to Maine businesses. Trade assistance covers a broad range of areas including foreign import regulations,



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tariffs, logistics, sourcing, and research reports on new markets. MITC also holds events around the state.

2 Portland Fish Pier, Suite 204, Portland, ME 04101 • (207) 541-7400

## **Maine Manufacturing Extension Partnership (MEP)**

[www.mainemep.org](http://www.mainemep.org) • [contact@mainemep.org](mailto:contact@mainemep.org)

Maine MEP is a unique resource for manufacturing and its supply chain in Maine. Maine MEP helps create opportunities for Maine's small and medium sized manufacturers by helping them become more efficient, productive, and globally competitive. They are able to leverage a vast array of public and private resources and services that are available to every manufacturing enterprise in Maine.

87 Winthrop St., Augusta, ME 04330 • (207) 623-0680

## **Maine Quality Centers at Maine Community College System**

[www.mccs.me.edu/business-resources/training/maine-quality-centers](http://www.mccs.me.edu/business-resources/training/maine-quality-centers)

The Maine Quality Centers provide customized workforce training grants for Maine employers seeking to locate or expand their operations in Maine or who are interested in providing training to their incumbent workers. Training programs are coordinated and delivered through Maine's seven community colleges, and the staff can help design a program that delivers the training when and where it is needed.

6 Fundy Rd., Suite 300, Falmouth, ME 04105 • (207) 699-4901

## **Maine PTAC (Procurement Technical Assistance Center)**

[www.maineptac.org](http://www.maineptac.org) • [maineptac@emdc.org](mailto:maineptac@emdc.org)

Maine PTAC is part of a nationwide network of Procurement Technical Assistance Centers, or PTACs, working with Maine-based companies that are interested in selling their products and/or services to local, state or federal government agencies, either as prime contractors or subcontractors. The statewide program is hosted by Eastern Maine Development Corporation (EMDC). Maine PTAC's experienced counselors provide a wide range of services to assist clients to market to government agencies and government prime contractors.

EMDC Portland, 403 Hallowell Rd., Pownal, ME 04069 • (207) 653-8625

EMDC Bangor, 40 Harlow St., Bangor, ME 04401 • (207) 974-324

NMDC Caribou, 11 West Presque Isle Rd., Caribou, ME 04736 • (207) 498-8736

## **Maine Small Business Development Center (SBDC)**

[www.mainesbdc.org](http://www.mainesbdc.org) • [mainesbdc@usm.maine.edu](mailto:mainesbdc@usm.maine.edu)

Maine SBDC helps build and strengthen Maine's small businesses. Professional certified advisors offer a wide range of free workshops throughout the state. Advisors also provide free individualized, confidential assistance on a variety of topics to entrepreneurs at all stages to help start, manage, and grow Maine businesses. Offices across the state.

55 Exeter St., Portland (physical) • PO Box 9300, Portland, ME 04101 (mailing) • (207) 780-4420

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## **Manufacturers Association of Maine**

[www.mainemfg.com](http://www.mainemfg.com) • [info@mainemfg.com](mailto:info@mainemfg.com)

Comprised of over 300 companies and 100 students in Maine, Manufacturers Association of Maine serves its membership by providing education and workforce training, business growth services, cluster initiatives, legislative advocacy, scholarship programs, networking opportunities and industry partnerships.

101 McAlister Farm Rd., Portland, ME 04103 • (207) 747-4406

## **New Ventures Maine**

[www.newventuresmaine.org](http://www.newventuresmaine.org) • [info@newventuresmaine.org](mailto:info@newventuresmaine.org)

A training, advocacy, and assistance organization providing free support, guidance, and the tools to build a career, start a business, manage finances, and develop community leadership. New Ventures Maine helps entrepreneurs assess the feasibility of their idea, put a plan together and map out a path to successful implementation. Satellite centers statewide.

(207) 621-3440, (800) 442-2092

## **Next Step Maine Employer's Initiative (NSMEI)**

[www.mdf.org/mei\\_overview](http://www.mdf.org/mei_overview) • [nextstepmaine@mdf.org](mailto:nextstepmaine@mdf.org)

Next Step Maine is a program of the Maine Development Foundation working in collaboration with business, community members, and educational partners across Maine to enhance the educational attainment of Maine's employees. Next Step Maine Employer's Initiative provides Maine's public and private employers with technical assistance, resources, and training opportunities for providing educational support services to employees, as well as statewide recognition for taking steps to promote educational advancement in the workplace.

295 Water St., Suite 5, Augusta, ME 04330 • (207) 622-6346

## **ScaleUp Portland ME**

[www.scaleup-portlandme.com](http://www.scaleup-portlandme.com) • [gbrown@supplychainvisions.com](mailto:gbrown@supplychainvisions.com)

ScaleUp Portland ME is a federal SBA-funded investment program designed to support businesses with high potential to create jobs and increase regional wealth over the next 1-3 years. The ScaleUp program is by application. Accepted, qualifying firms have access to private consulting, and skills training programs designed to increase business expansion success and drive long-term sustainable growth.

(617) 803-7822

## **SCORE**

[www.scoremaine.org](http://www.scoremaine.org) • [info@scoremaine.org](mailto:info@scoremaine.org)

The national SCORE Association is a not-for-profit organization with 370 chapters and 11,000 volunteer mentors throughout the United States. SCORE Maine's 130 mentors provide free services at numerous locations across the state. SCORE offers free and low-cost business education workshops on a wide range of topics, from planning and financing to website and social media marketing.

100 Middle St., 2nd Fl, Portland, ME 04101 • (207) 536-1143

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## Small Business Administration Maine (SBA)

[www.sba.gov/me](http://www.sba.gov/me)

The Maine District Office is responsible for the delivery of SBA's many programs and services, including financial assistance for new or existing businesses through guaranteed loans made by area bank and non-bank lenders, and free counseling, advice and information on starting, better operating or expanding a small business through SCORE, Small Business Development Centers (SBDC) and Women's Business Centers (WBC) Training.

68 Sewall St., Room 512, Augusta, ME 04330 • (207) 622-8551

## Top Gun

[www.mced.biz/programs-services/top-gun-program](http://www.mced.biz/programs-services/top-gun-program) • [info@mced.biz](mailto:info@mced.biz)

The Top Gun program is designed to accelerate entrepreneurial development. The statewide, five-month program, combines mentoring with high-impact weekly, regional gatherings. Top Gun classes are hosted in Portland, Orono, Rockland and Lewiston/Auburn. Top Gun is a program of MCED.

Cloudport, 63 Federal St., Portland, ME 04101 • (207) 774-8111

## The Women's Business Center at CEI

[www.ceimaine.org/women](http://www.ceimaine.org/women) • [wbc@ceimaine.org](mailto:wbc@ceimaine.org)

The Women's Business Center at CEI offers a comprehensive program of personalized business advising, workshops, and events to support and advance entrepreneurs looking to start, manage, grow or finance a business. Advising services are free of charge and are offered in-person, over the phone, and online. Locations throughout the state.

Southern Maine (207) 535-2914 • Rural Maine (207) 778-6529

## Women Standing Together (WST)

[www.womenstandingtogether.org](http://www.womenstandingtogether.org) • [info@womenstandingtogether.org](mailto:info@womenstandingtogether.org)

WST is a supportive community for women entrepreneurs and leaders who are interested in growing professionally and finding a bolder voice. Women entrepreneurs can connect with a community who will support them in the growth of their business. Bi-monthly round table sessions provide feedback and referrals on an entrepreneur's challenge.

PO Box 10926, Portland, ME 04101 • (207) 415-5168

## University of Maine's Department of Food Science & Human Nutrition and Cooperative Extension

[www.extension.umaine.edu/food-health/resources-for-small-food-businesses-in-maine](http://www.extension.umaine.edu/food-health/resources-for-small-food-businesses-in-maine) • [extension@maine.edu](mailto:extension@maine.edu)

The University of Maine's Department of Food Science & Human Nutrition and Cooperative Extension work together to support many food-based industries in Maine. Help is available to farmers, processors, entrepreneurs, growers, small home-based food businesses, and Maine citizens. Services include access to experienced staff members and faculty, Pilot Plant facilities, a commercial scale kitchen, and the consumer Testing Center, plus assistance for starting small, home-based food businesses.

5741 Libby Hall, Orono, ME 04469 • (207) 581-3188

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## Upstart Maine

[www.upstartmaine.org](http://www.upstartmaine.org)

UpStart Maine is a non-profit bringing together all of the Bangor region's entrepreneurial programs to support entrepreneurship from the earliest networking and idea formation stage through incubation and acceleration. It serves as a unified voice in promoting innovation-driven enterprise in the Greater Bangor Region, and does joint outreach, recruiting, and fundraising. Founding programs include Big Gig, a business pitch competition, Top Gun (Bangor), an entrepreneurial accelerator, ScratchPad, a smaller, more intensive seed accelerator; and the UpStart Center for Entrepreneurship, a business incubator for scaleable start-up companies.

20 Godfrey Dr., Orono, ME 04473 • (207) 866-2496

## Venture Hall

[www.venturehall.org](http://www.venturehall.org)

Venture Hall is a non-profit innovation accelerator which helps entrepreneurs realize their vision. Programs and classes are held throughout the year, including code school and a summer accelerator. Membership includes access to advisors Code school, advisors, events, and a summer accelerator.

Cloudport, 63 Federal St., Portland, ME 04101

# Financing & Capital

## Black Point Group \$

[www.blackpointgroup.com](http://www.blackpointgroup.com) • [info@blackpointgroup.com](mailto:info@blackpointgroup.com)

A private investment partnership focused on long term value creation via active involvement in public and private growth companies. The partnership seeks to leverage it's operational and investment expertise in life science, technology, and other domains, including significant involvement in public service.

7 Custom House St., Suite 500, Portland, ME 04101

## Blue Heron Capital \$

[www.blueheroncap.com](http://www.blueheroncap.com) • [info@blueheroncap.com](mailto:info@blueheroncap.com)

Blue Heron Capital is a private equity firm focused on growth equity and lower market buyout opportunities. It includes a talented group of operating professionals with decades of experience building and managing companies.

8730 Stony Point Parkway, Suite 280, Richmond, VA 23235 • (804) 212-3400

## CEI (Coastal Enterprises, Inc.) \$

[www.ceimaine.org](http://www.ceimaine.org) • [info@ceimaine.org](mailto:info@ceimaine.org)

CEI provides a variety of funding, lending, and investing services to small and medium sized businesses in Maine. CEI's business advisors, located throughout the state, offer support and technical advising with targeted programs for women, refugees or immigrants, fishermen and sustainable agriculture.

2 Portland Fish Pier, Suite 201, Portland, ME 04101 • (207) 504-5900

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## **Community Concepts Finance Corporation (CCFC) \$**

*www.ccfcmaine.org • info@ccfcmaine.org*

Through collaboration with a variety of public, nonprofit and public partners, CCFC acts as a catalyst for economic growth that contributes to the quality of life and overall prosperity of Oxford County's business community and 36 municipalities. CCFC aims to empower entrepreneurs and businesses by providing access to capital and business development services that include counseling and educational programming. They invest in existing, as well as startup businesses, based on the quality of ideas and the capacity of the people behind those ideas. Capital is provided based on the strength of business plans, community impact, and the character of the individual in addition to conventional credit worthiness.

240 Bates St., Lewiston, ME 04240 • (207) 333-6419

## **Finance Authority of Maine (FAME) \$**

*www.famemaine.com/business • business@famemaine.com*

The Finance Authority of Maine provides direct loans to businesses and access to innovative financial solutions to help Maine citizens pursue business and higher educational opportunities. FAME's Maine Seed Capital Tax Credit Program is designed to encourage equity and near-equity investments in eligible Maine businesses, directly and through private venture capital funds. FAME may authorize state income tax credits to investors for up to 50% of the cash equity they provide to eligible Maine businesses. Investments may be used for fixed assets, research or working capital.

5 Community Drive, PO Box 949, Augusta, ME 04332 • (800) 228-3734, (207) 623-3263

## **Libra Future Fund \$**

*www.librafoundation.org/libra-future-fund • erik@librafoundation.org*

The Libra Future Fund was created to capitalize upon the energy and creativity that Maine's young people embody and to combat youth out-migration by supporting initiatives that increase the number of Maine-based professional opportunities. Libra Future Fund awards grants to individuals to promote economic development or create job opportunities in Maine. In addition, projects should provide the applicant with substantial professional or educational experience.

c/o Libra Foundation, Three Canal Plaza, PO Box 17516, Portland, ME 04112 • (207) 879-6280

## **Maine Angels \$**

*www.maineangels.org • contact@maineangels.org*

The Maine Angels are accredited private equity investors who help entrepreneurs by investing in and mentoring early stage companies. The goal of Maine Angels is to make sound investments in promising New England entrepreneurs with an emphasis on Maine businesses. Bangor Angels is associated with Maine Angels but also raises its own funds.

## **Maine Community Foundation (MCF) \$**

*www.mainecef.org/default.aspx • info@mainecef.org*

Maine Community Foundation is a statewide nonprofit that helps people invest charitable resources in the future of Maine. Given its place-based focus and commitment to activate resources to meet its mission, the Maine Community Foundation has added impact

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investments to its philanthropic toolbox. Impact investments are intended to generate targeted social benefit and a financial return.

50 Monument Square, 6th Floor, Portland, ME 04101 • (207) 761-2400  
245 Main St., Ellsworth ME 04605 • (207) 667-9735

## **MaineStream Finance \$**

*www.mainstreamfinance.org*

MaineStream Finance is a non-profit organization dedicated to economic development by providing credit, capital and financial services that are often unavailable from traditional financial institutions. MaineStream Finance provides personal finance, home loans, and business services to people in Maine who might otherwise have limited access to financing and credit.

262 Harlow St., Bangor, ME 04402 • (207) 973-3500

## **Maine Technology Institute (MTI) \$**

*www.mainetechnology.org*

The Maine Technology Institute (MTI) is an industry-led, publicly funded, nonprofit corporation that offers early to late stage capital and commercialization assistance in the form of competitive grants, loans and equity investments that help support the conversion of innovative research into new products, processes and companies, ultimately generating high-quality jobs across Maine.

8 Venture Ave., Brunswick Landing, Brunswick, ME 04011 • (207) 582-4790

## **Maine Venture Fund \$**

*www.maineventurefund.com • info@maineventurefund.com*

Maine's venture capital fund, investing in Maine-based companies. The mission of the fund is to provide resources to attract, support, and help develop eligible small businesses with the potential for substantial growth and success that will contribute to the prosperity of Maine.

PO Box 63, Newport, ME 04953 • (207) 924-3800

## **North Atlantic Capital \$**

*www.northatlanticcapital.com • haley@northatlanticcapital.com*

North Atlantic invests in scalable technology-based businesses which meet the following criteria: market-leading companies with \$10-50 million in revenue that are poised for significant and sustainable growth that leverage technology to deliver products or services to businesses.

Two City Center, 5th Floor, Portland, ME 04101 • (207) 772-4470

## **No Small Potatoes \$**

*www.slowmoneymaine.org/nsp • walkermadore@myfairpoint.net*

No Small Potatoes Investment Club—an extension of Slow Money Maine—strengthens Maine's local food economy by making small loans to farms, fishermen and the food businesses they supply to help them thrive.

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## **USDA Rural Development – Maine \$**

[www.rd.usda.gov/me](http://www.rd.usda.gov/me)

USDA Rural Development is a federal agency that invests between \$350 million and \$450 million dollars each year in the state of Maine through its Housing, Community, and Business Programs. Through its Business Programs, the agency works with local lenders to provide loans for rural businesses and offers a variety of loan and grant programs for business development, renewable energy and energy efficiency projects, value-added agricultural projects, community economic development and more, leading to job creation in Maine's rural communities.

967 Illinois Ave., Suite 4, Bangor, ME 04401-2767 • (207) 990-9160

# **Incubators & Workspaces**

## **Bangor**

### **CoVort Coworking**

[www.covort.org](http://www.covort.org)

In the heart of downtown Bangor, Covort offers 24/7 access to members along with a conference room, coffee bar, and video/teleconferencing equipment. Monthly memberships also include quarterly happy hours, lunch and learn sessions, and discounts to local businesses.

49 Main St., Bangor, ME 04401 • (207) 907-2120

### **Bangor Innovation Center**

[www.choosebangor.com/innovation-center](http://www.choosebangor.com/innovation-center)

The Bangor Innovation Center is a business incubator designed to support small businesses during their start-up and early growth stages. The facility can accommodate manufacturers, distributors and business service companies for one month to two years after which the businesses “graduate” to other locations within the community. The Center operates in a 25,000 sq ft building at the Bangor International Airport Complex and features a loading dock and four overhead doors. Bangor Innovation Center is operated by BanAir Corporation, a non-profit development corporation whose mission is to encourage and manage development at Bangor International Airport and in the City of Bangor.

BanAir Corporation, 73 Harlow St., Bangor, ME 04401 • (207) 735-4059

### **ScratchPad**

[www.scratchpadaccelerator.com](http://www.scratchpadaccelerator.com) • [jason@scratchpadaccelerator.com](mailto:jason@scratchpadaccelerator.com)

The Scratchpad Accelerator is a University of Maine initiative in collaboration with the Maine Technology Institute (MTI) and is a full-time seed accelerator for startup companies. The pilot program took place in September-December 2015 in Bangor; Scratchpad has an active advisory committee and hopes to establish a permanent accelerator in the future.

## **Bar Harbor**

### **Anchorspace**

[www.anchorspace.com](http://www.anchorspace.com)

Anchorspace is a coworking space in downtown Bar Harbor. It features monthly and daily desk rentals with high speed internet, stand/sit desks, kitchen facilities, and a 10-person

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conference room. 24/7 access for monthly members. 3-month membership scholarships may be available to women entrepreneurs courtesy of the YWCA MDI.

337 Main St., Bar Harbor 04609 • (207) 6113-5344

## **Bethel**

### **The Gem**

[www.thegemtheater.com/collections/co-work-the-gem](http://www.thegemtheater.com/collections/co-work-the-gem)

The Gem is a community-oriented facility featuring an independent movie theater, an art gallery, and a coworking space. Monthly and daily memberships are available and there is a 16-seat conference room with a projector available.

23 Cross St., Bethel, ME 04217 • (207) 824-8248

## **Brunswick**

### **TechPlace**

[www.techplacemaine.us](http://www.techplacemaine.us)

TechPlace, Brunswick Landing's Technology Accelerator, supports the business development needs of early stage companies in a shared workspace. TechPlace gives entrepreneurs a place to network with others, research and develop ideas, build prototypes, test products, assemble, grow, and become successful manufacturing and technology companies.

74 Orion St., Brunswick, ME 04011 • (207) 798-6512

## **Damariscotta**

### **BuzzMaine**

[www.buzzmaine.com](http://www.buzzmaine.com)

Buzz Maine is a collaborative co-working space in Damariscotta designed to bring people together. The workspace features Herman Miller chairs, 4 work booths, full video conference facilities, and a view of the Damariscotta River. Open every day, Buzz Maine also features a cafe and cocktail hour six days a week.

133 Main St., Damariscotta, ME 04543 • (207) 563-2224

## **Ellsworth**

### **Union River Center for Innovation**

[www.unionriverinnovation.net](http://www.unionriverinnovation.net)

The Union River Center for Innovation is a startup incubator and coworking space, located next to the Harbor Park on the Union River in Ellsworth. URCI offers business coaching, high speed internet access, workshops and seminars, modern equipment, and private offices. URCI also hosts the DREAM (Downeast Maine Regional Entrepreneurial Assistance Model) startup and small business workshop series on biweekly Thursdays.

415 Water St., Ellsworth, ME 04605 • (800) 930-5313

## **Franklin**

### **Center for Cooperative Aquaculture Research (CCAR)**

[www.maineaquaculture.org/ccar-incubator/](http://www.maineaquaculture.org/ccar-incubator/) • [steve.eddy@maine.edu](mailto:steve.eddy@maine.edu)

The Center for Cooperative Aquaculture Research (CCAR) has one of the most extensive facilities available to aquaculture businesses anywhere. The facilities are available both to established companies looking to diversify or test new ideas and also to those companies



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in the start up phase. Industry partners may want to use a few tanks for a few days or weeks to carry out specific trials or whole building for multi-year projects. The facilities can be used to test out processes and new products for aquaculture.

33 Salmon Farm Rd., Franklin, ME 04634 • (207) 422-9096

## **Maine Aquaculture Business Incubator (MABI)**

[www.umaine.edu/cooperative-aquaculture/maine-aquaculture-business-incubator](http://www.umaine.edu/cooperative-aquaculture/maine-aquaculture-business-incubator)

The MABI has over 11,500 SF of business incubation space where companies can start new aquaculture ventures. It is well suited for long-term demonstration projects, and is supplied with both fresh and salt water. The MABI is jointly operated by CCAR, MTA, the Department of Industrial Cooperation and the Maine Aquaculture Innovation Center.

33 Salmon Farm Rd., Franklin, ME 04634 • (207) 422-8918

## **Gardiner**

### **CoLab Co-Working Space**

[www.gardinermainstreet.org/properties/1-mechanic-st](http://www.gardinermainstreet.org/properties/1-mechanic-st) •  
[info@gardinermainstreet.org](mailto:info@gardinermainstreet.org)

CoLab offers small businesses and non-profits big office amenities with limited overhead. All members of the CoLab benefit from shared Wi-Fi, a professional color printer/copier, a mailing address, and access to meeting space.

177 Water St.,3rd Floor, PO Box 194, Gardiner, ME 04345 • (207) 582-3100

## **Lewiston-Auburn**

### **MUNKA**

[www.munkacoworking.com](http://www.munkacoworking.com) • [info@munkacoworking.com](mailto:info@munkacoworking.com)

MUNKA is a shared working space in the heart of Lewiston's downtown. The space was designed to encourage collaboration and to provide a platform for community-building. With a variety of membership options, they provide the solution to your needs covering everything from monthly floating memberships to small private offices. Amenities include 24 hour access, ergonomic task chairs, sit-to-stand desks, kitchenette, conference room with projector and screen, and a 78" curved display.

213 Lisbon St., Lewiston, ME 04240

## **Orono**

### **Upstart Center for Entrepreneurship**

[www.upstartcentermaine.com](http://www.upstartcentermaine.com) • [info@upstartcentermaine.com](mailto:info@upstartcentermaine.com)

UpStart Center for Entrepreneurship is a 20,000 square foot facility that supports early stage companies with potential for scalability. The UpStart incubator provides entrepreneurs with the expertise, networks, and tools necessary to build their ventures into competitive, market oriented companies. The Center also connects companies to R&D and prototyping resources at the University of Maine. UpStart Center for Entrepreneurship is a partnership of the Bangor Target Development Corporation and the University of Maine.

20 Godfrey Dr., Orono, ME 04773 . (207) 866-2406

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## **Portland Area**

### **Cloudport**

*www.cloudportme.com • cloudportME@gmail.com*

Cloudport CoWorking MultiSpace is a unique networking environment where deals are made and relationships are built. Concierge and amenities including glass front private offices, multi functional work space, meticulously designed conference rooms, spacious event venues, and a kitchen and bar area allow the ability to be dynamic, provide fun and exciting events for members, while embodying an attention to detail that radiates throughout the community.

63 Federal St., Portland, ME 04101 • (207) 651-7368

### **Engine Room**

*www.portlandengineroom.com • chuck@portlandengineroom.com*

Engine Room is an open concept, small business creative office space in Portland, Maine where energy happens and ideas thrive.

41 York St., Portland, ME 04101 • (207) 831-5500

### **Fork Food Lab**

*www.forkfoodlab.com • info@forkfood.com*

Fork Food Lab is a shared kitchen and tasting room with full and part-time memberships available. The space includes a 5,000 square foot kitchen with high quality cooking equipment and ample storage.

72 Parris St., Portland, ME 04101 • (207) 558.0881

### **Maine Business Center**

*www.mainebusinesscenter.com*

Maine Business Center provides innovative solutions for both small and large businesses, frequent travelers and home-based businesses. Maine Business Center's services allow businesses to enhance flexibility, yet at the same time increase profitability. Short and long-term office space, conference space, and virtual office services are available.

415 Congress St., Suite 202, Portland, ME 04101 • (866) 580-2525

### **PelotonLabs**

*www.pelotonlabsportland.com • info@pelotonlabsportland.com*

PelotonLabs is a coworking community in the West End of Portland, Maine providing comfortable work space, engaging connections, and support for independent professionals. Peloton offers flexible memberships, 24/7 access to space for quiet work, meeting with clients, making phone calls, and hosting workshops and networking events. Peloton encourages growth through events, peer consulting, a welcoming environment and collaborative culture.

795 Congress St., Portland, ME 04101 • (207) 210-6595

### **Pineland Venture Hub**

*www.librafoundation.org/libra-future-fund • erik@librafoundation.org*

Libra Future Fund offers free office/co-working space to Maine startups for terms of up to one year. Located at the Pineland Farms campus in New Gloucester, Maine, amenities

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include internet, WiFi, and landline communications, printing and copying capability, use of Conference Center meeting space, Pineland Farms trail passes and free coffee at the Pineland Market.

15 Farm View Dr., New Gloucester, ME 04260 • (207) 879-6280

## **Think Tank Coworking**

[www.thinktankcoworking.com](http://www.thinktankcoworking.com) • [info@thinktankcoworking.com](mailto:info@thinktankcoworking.com)

Think Tank is Northern New England's largest coworking network. With over 300 members and three locations. Think Tank is home to many dozens of small businesses, remote workers and a legion of talented entrepreneurs. Art and light-filled facilities give members a fun and productive place to think and work. Members have 24 hour coded access to private offices, dedicated work stations, common desks, stylish lounges, conference rooms and phone booths. Think Tank is also a venue space, hosting all kinds of cool programming for the greater community and the start-up scene.

533 Congress St., Portland, ME 04101 • 40 Lafayette St., Yarmouth, ME 04096 • 40 Maine St., Biddeford, ME 04005

## **Rockland Steel House**

[www.rocklandsteelhouse.com](http://www.rocklandsteelhouse.com) • [info@rocklandsteelhouse.com](mailto:info@rocklandsteelhouse.com)

Steel House is a center for design, technology, and educational programs. Members share co-working space and represent a range of disciplines and backgrounds that include programming, software development, industrial design, printmaking, photography, and fine art.

711 Main St., Rockland, ME 04841 • (207) 691-5864

## **Walpole**

### **Darling Marine Center's Aquaculture Business Incubator**

<http://www.maineaquaculture.org/darling-incubator/> • [cdavis@midcoast.com](mailto:cdavis@midcoast.com)

The Darling Marine Center's Aquaculture Business Incubator features two 600 square foot lab/culture spaces adjacent to the Flowing Seawater Laboratory. Furthermore, office spaces are available in the Marine Culture Laboratory which also houses the SeaCaps® algal culture facility. Industry partners may want to use a few tanks for a few days or weeks to carry out specific trials or a whole building for multi-year projects.

193 Clarks Cove Rd., Walpole, ME 04573 • (207) 832-1075

# **Maine State Libraries**

Aside from being superb sources of published information of all kinds, libraries offer a variety of other free and low-cost services such as internet connectivity, expert research support provided by library staff, and printing and copying services. Libraries can be excellent starting places for entrepreneurs who want to learn more about a specific community while working in a comfortable, connected environment. There are many libraries in Maine, however the two below are particularly well-staffed and oriented toward business-minded patrons.

## **Maine State Library**

[www.maine.gov/msl](http://www.maine.gov/msl)

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The Maine State Library, which is a part of the capitol complex in Augusta, provides a variety of resources from media transferring services to a MakerBot 3D printer. The MSL is a hub that not only provides access to other library resources in Maine and typical services like computer access and printing, but also houses comprehensive databases and rare books and records that are unique to its collection.

64 State House Station, Augusta, ME 04333 • (207) 287-5600

## **Portland Public Library Business Resources**

[www.portlandlibrary.com/business](http://www.portlandlibrary.com/business) • [reference@portlib.org](mailto:reference@portlib.org)

The Portland Public Library provides reference services and library resources to help Portland area businesses succeed. The Library provides access to business resources (both online and in print) including high quality sample business plans, industry analysis, up to date trends, financial ratios, consumer spending patterns, demographics, robust tools to create sales leads, marketing and branding materials and more. The library also provides training opportunities, programs and the opportunity to meet with a librarian to discuss your information needs.

5 Monument Square, Portland, ME 04101 • (207) 871-1700

# **Networking & Advocacy**

## **2 Degrees Portland**

[www.liveworkportland.org/connect-visit/2-degrees-portland](http://www.liveworkportland.org/connect-visit/2-degrees-portland) • [info@creativeportland.com](mailto:info@creativeportland.com)

2 Degrees Portland is a network of people who want to sustain and grow the city's economy by welcoming creators, innovators, entrepreneurs, and thinkers to the area — a sort of 21st century welcome wagon. 2 Degrees Portland is a program of Creative Portland.

84 Free St., Portland, ME 04101 • (207) 370-4784

## **Association of Consulting Expertise (ACE)**

[www.consultexpertise.com](http://www.consultexpertise.com) • [info@consultexpertise.com](mailto:info@consultexpertise.com)

The Association of Consulting Expertise, a non-profit association of independent consultants, provides a collaborative environment that promotes the professional and business development of its diverse membership through education, resources, and client connections. The objectives of the Association are to promote ethical consulting, encourage professional development of consultants, and promote business opportunities for its members.

110 Marginal Way, #142, Portland, ME 04101 • (800) 464-5043

## **Creative Portland**

[www.creativeportland.com](http://www.creativeportland.com) • [info@creativeportland.com](mailto:info@creativeportland.com)

Creative Portland is a nonprofit organization that leverages, grows and sustains Portland's creative industries, enterprises and workforce. As the City's official local arts agency, Creative Portland also pays particular attention to supporting the artists and cultural institutions that are central to Portland's identity, economy and community.

84 Free St., Portland, ME 04101 • (207) 370-4784

## **E2Tech**

[www.e2tech.org](http://www.e2tech.org) • [info@e2tech.org](mailto:info@e2tech.org)

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The Environmental & Energy Technology Council of Maine (E2Tech) is the state's leading energy, environmental and clean technology business & economic development organization acting as catalyst, a change agent and a resource center to promote Maine companies; support their robust and sustainable acceleration; and help them compete in national and international markets.

Cloudport, 63 Federal St., Portland, ME 04101 (physical) • PO Box 8517, Portland, ME, 04104 (mailing) • (207) 956-1970

## **Envision Maine**

*www.envisionmaine.org • info@envisionmaine.org*

Envision Maine is a grassroots organization that works to convene people around the state to focus on critical issues that are shaping Maine's future. The organization focuses primarily on how to grow Maine's next economy in a way that preserves our small town and small business character. It also works to build public and political support for the state's innovators and entrepreneurs.

PO Box 231, South Freeport, ME 04078 • (207) 865-9511

## **Local Chambers of Commerce**

There are more than seventy local chambers of commerce in the state of Maine and all of them are valuable resources of knowledge, networking, and opportunities. Benefits of membership differ by area, but all are worth checking with for events and regional research. A full list is available at *mainechamber.org*.

## **Maine BioScience/Bioscience Association of Maine (BAM)**

*www.mainebioscience.org • info@mainebioscience.org*

Maine BioScience, or the Bioscience Association of Maine (BAM), is a membership organization devoted to building and accelerating biotech and medical device industry, research and education in Maine. Maine BioScience is the lead organization for the bioscience community in the state, representing Maine's largest employers, emerging startups, universities, research institutions, service companies, students, and individuals.

PO Box 3362, Portland, ME 04104 • (207) 482-0590

## **Maine Center for Creativity (MECC)**

*www.mainecenterforcreativity.org • info@mainecenterforcreativity.org*

The Maine Center for Creativity's mission is to create projects and programs that promote the arts and stimulate the growth of Maine's creative industries and professions through projects, networking and creating connections.

795 Congress St., 2nd Floor, Portland, ME 04102 • (207) 730-0199

## **Maine Entrepreneurs LinkedIn Group**

*www.linkedin.com/groups/Maine-Entrepreneurs-51459/about*

Maine Entrepreneurs is a LinkedIn group for entrepreneurs and business owners living and/or working in Maine. This is a private group, access will be granted upon request and review by the group owner.

## **The Maine Food Strategy**

*www.mainefoodstrategy.org • mfs@mainefoodstrategy.org*

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The Maine Food Strategy is an initiative to create a broader and more strongly connected network of organizations, agencies, businesses and individuals contributing to the food system in Maine. The initiative is working to advance statewide goals that support a robust and sustainable food economy in Maine.

c/o Third Sector New England, 89 South St., #700, Boston, MA 02111

## **Maine Women's Network**

[www.mainewomensnetwork.com](http://www.mainewomensnetwork.com) • [info@mainewomensnetwork.com](mailto:info@mainewomensnetwork.com)

Maine Women's Network is a statewide, non-profit organization providing valuable education through monthly networking meetings and annual statewide events with high-caliber speakers and meaningful networking opportunities.

## **Portland Regional Chamber of Commerce**

[www.portlandregion.com](http://www.portlandregion.com) • [chamber@portlandregion.com](mailto:chamber@portlandregion.com)

The Portland Regional Chamber of Commerce supports individual, community, and business growth by offering advocacy, educational opportunities, and valuable networking in an effort to promote regional prosperity.

443 Congress St., Portland, ME 04101 • (207) 772.2811

## **Realize Maine Network**

[www.mdf.org/realizemaine](http://www.mdf.org/realizemaine) • [realizemaine@mdf.org](mailto:realizemaine@mdf.org)

The Realize Maine Network is a coalition of Maine-based organizations working together to retain and attract young people to Maine, empower them to reach their greatest career and civic potentials, and create opportunities to keep them living, working, and thriving in Maine. The network engages over 4,000 Mainers between age 20 and 40 from York to Presque Isle. Currently, the network is made up of the following regional groups: Cynergy (Augusta area), FusionBangor (Bangor area), KV Connect (Waterville area), Midcoast Edge (Brunswick area), Midcoast Magnet (Camden, Rockland, Belfast area), Momentum Aroostock (Aroostock County), Propel Portland (Portland area), Spark (Lincoln County), Synergize Sanford (Sanford area), and UpliftLA (Lewiston-Auburn area).

## **Slow Money**

[www.slowmoneymaine.org](http://www.slowmoneymaine.org) • [info@slowmoneymaine.org](mailto:info@slowmoneymaine.org)

The mission of Slow Money Maine is to build a diverse network of individuals, philanthropists, businesses, nonprofit organizations and government entities that are focused on investing in farms and fisheries, and the ecosystems that sustain them as a means of growing local food systems, economies and communities statewide. Slow Money Maine is a chapter of Slow Money National.

(207) 236-4798

## **Startup Portland**

[www.startupportland.com](http://www.startupportland.com) • [startupportland@gmail.com](mailto:startupportland@gmail.com)

Startup Portland is a community of entrepreneurs, investors, technologists, and creative misfits who love building scalable companies in Portland, Maine.

PeletonLabs, 795 Congress St., Portland, ME 04101

# **State & Regional Economic Development**

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## **Androscoggin Valley Council of Governments (AVCOG) \$**

*www.avcog.org*

The Androscoggin Valley Council of Governments (AVCOG) is a regional planning agency serving the Western Maine communities of Androscoggin, Franklin, and Oxford Counties. AVCOG is a not for profit, 501c3 agency, exclusively owned and operated by member communities. AVCOG provides business financing through direct lending programs, business advising through the Maine Small Business Development Center (SBDC), and customized training opportunities and technical support to manufacturers through the Manufactures Extension Partnership (MEP) and procurement assistance through the Procurement Technical Assistance Center (PTAC). AVCOG also provides assistance to targeted industries, tourism promotion, and strategic planning for local economic and community development.

125 Manley Rd., Auburn, ME 04210 • (207) 783-9186

## **Biddeford Saco Area Economic Development Corp (BSAEDC) \$**

*www.bsaedc.org*

The Biddeford Saco Area Economic Development Corporation helps businesses, large or small, by providing gap financing for projects that require cash, fixed asset financing, start-up and working capital and real estate acquisition and development. BSAEDC acts as a clearinghouse for local, state and federal business assistance programs, job training and capital attraction. BSAEDC also provides technical assistance through the Maine Small Business Development Center (SBDC) to businesses seeking to obtain financial assistance for the purpose of starting, locating or expanding in York County.

190 Main St., 3rd Floor, Saco, ME 04072 • (207) 282.1748

## **City of Portland \$**

*www.ci.portland.me.us/485/Economic-Development • edc@portlandmaine.gov*

Portland's Economic Development Department provides comprehensive assistance to businesses at every stage of development and growth, whether just starting up, expanding or relocating to the City. Services are designed to streamline doing business in Portland and are free and confidential. The City also offers a direct loan program for gap financing and for businesses that cannot access conventional financing.

389 Congress St., Room 308, Portland, ME 04101 • (207) 874-8683

## **Eastern Maine Development Corporation (EMDC) \$**

*www.emdc.org*

A regional economic development corporation providing business services including business finance, planning, networking and workshops, and on the job training. Business financing and workshops are held statewide. EDA planning and community development planning is focused in the region of Penobscot, Piscataquis, Hancock and a portion of Waldo County. Workforce Development programs are provided in Penobscot, Piscataquis and Hancock Counties. EMDC provides financing for businesses throughout the state of Maine.

40 Harlow St., Bangor, ME 04401 • (800) 339-6389

## **Greater Portland Council of Governments (GPCOG) \$**

*www.gpcog.org • info@gpcog.org*

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GPCOG provides a variety of planning and support services to assist the region with Community and Economic Development needs. Included are the following: project development for facilities and infrastructure in Greater Portland and the Sebago Lakes region, business assistance in Cumberland County, particularly in the Food and Energy clusters, brownfields assessment and cleanup program, energy efficiency for rural small businesses, and gap financing of up to \$250,000 for small businesses.

970 Baxter Blvd., Suite 201, Portland, ME 04103 • (800) 649-1304

## **Kennebec Valley Council of Governments (KVCOG) \$**

*www.kvcog.org*

KVCOG is a municipal services corporation owned and operated by and for the benefit of its members. Through affiliations with the Maine Department of Economic and Community Development, the Maine Small Business Development Center, the Maine Manufacturers Extension Partnership and the Maine Procurement Technical Assistance Center, KVCOG packages a portfolio of state business attraction and technical assistance and counseling programs designed to retain and attract firms able to create jobs.

17 Main St., Fairfield, ME 04937 • (207) 453-4258

## **Lewiston Auburn Economic Growth Council (LAEGC) \$**

*www.laegc.org • info@laegc.org*

LAEGC provides economic development services to the City of Lewiston and City of Auburn, Maine. The primary focus is on helping entrepreneurs start businesses, expand existing businesses, and attracting new businesses and investment to LA Maine. LAEGC provides numerous financing options to help businesses expand and leads the design and implementation of the community economic growth strategy, LA Maine: Forward. LAEGC is partnering with the MCED for Top Gun LA. The first class is taking place Winter 2017.

415 Lisbon St., Suite 400, Lewiston, ME 04243 • (207) 784-0161

## **Lincoln County Regional Planning Commission**

*www.lcrpc.org • info@lcrpc.org*

LCRPC staff provides support to meeting economic and community goals including increasing employment and income by helping to take projects from concept to implementation, by bringing in key resources, with grant preparation and administration, and with coordination and advocacy with state and federal officials. Major partners include the Midcoast Economic Development District, Maine Department of Economic and Community Development, the State Community Development Block Grant program, and the federal Economic Development Administration.

297 Bath Rd., Wiscasset, ME 04578

## **Maine Department of Economic and Community Development (DECD) \$**

*www.maine.gov/decd • business.answers@maine.gov*

DECD is a group of more than two dozen experts whose broad mission is to help communities and businesses prosper through a variety of programs—including the Business Answers program and a permitting and licensing assistant—providing everything from targeted tax relief to community block grants to tourism marketing. The Governor's Account Executive team at DECD works directly with businesses to determine their needs and connect them with the resources that can help them start up, grow, or relocate in



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Maine. DECD matches business needs such as site location, funding, marketing & workforce development with targeted resources.

59 State House Station, Augusta, ME 04333-0059 • (800) 872-3838, (207) 624-9800

## **Maine Rural Development Authority (MRDA) \$**

*www.mainerda.org • info@mainerda.org*

The Maine Rural Development Authority was established to assist Maine communities in realizing their economic development goals. MRDA provides financial assistance to communities and their development partners to help develop speculative commercial and industrial buildings and to help develop/redevelop underutilized commercial industrial properties. MRDA can act as a lender or investor where economic needs are not supported by private investment.

59 State House Station, Augusta, ME 04333-0059 • (207) 624-9804

## **Midcoast Economic Development District (MCEDD)**

*www.mceddme.org • info@mceddme.com*

The Midcoast Economic Development District (MCEDD) is a municipally lead economic and community development organization. MCEDD serves all of Sagadahoc, Lincoln and Knox Counties, the towns of Brunswick and Harpswell in Cumberland County and the towns of Lincolnville, Searsmont, Belmont and Northport in Waldo County.

165 Main St., Suite 2D/PO Box 62, Damariscotta, ME 04543 • (207) 370-6045

## **Midcoast Regional Redevelopment Authority (MRRRA)**

*www.mrra.us*

The Midcoast Regional Redevelopment Authority (MRRRA) is a public municipal corporation by State law (not a local unit of government) established by the Maine State Legislature to implement the Reuse Master Plans for both Naval Air Station Brunswick and Topsham's Annex as they have been set forth by both the Brunswick Local Redevelopment Authority and the Topsham Local Redevelopment Authority.

15 Terminal Rd., Suite 200, Brunswick, ME 04011 • (207) 798-6512

## **Northern Maine Development Commission \$**

*www.nmdc.org*

Northern Maine Development Commission is a membership organization comprised of participating communities and counties in the Northern Maine Economic Development District. NMDC serves the northern Maine region with effective regional community planning and economic development and provides federal and state services at the regional and local levels.

PO Box 779, 11 West Presque Isle Rd, Caribou, ME 04736 • (207) 498-8736

## **Pine Tree Development Zones**

*www.maine.gov/decd/start-grow/pine-tree/*

The Pine Tree Development Zone (PTDZ) program is a program of the Maine State Government that offers eligible businesses the chance to greatly reduce or virtually eliminate state taxes for up to ten years when they create new, quality jobs in certain business sectors or move existing jobs in those sectors to Maine.

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DECD, 59 State House Station, Augusta, ME 04333-0059 • (207) 624-9800

## **Piscataquis County Economic Development Council**

*www.pcedc.org • christopher.winstead@pcedc.org*

PCEDC seeks to leverage local, county, state, and federal resources to promote and encourage private and public investment within Piscataquis County. The goal is to simulate long-term sustainable economic development and growth in the region. PCEDC is available to assist in directing to appropriate resources, liason with other agencies, or assist with business relocation to Piscataquis County.

50 Mayo St., Dover-Foxcroft, ME 04426 • (207) 564-3638

## **Scarborough Economic Development Corporation**

*www.sedcomaine.com • hello@sedcomaine.com*

The Scarborough Economic Development Corporation (SEDCO) supports economic and business development to improve the quality of life in Scarborough by expanding the town's tax and employment base. SEDCO provides assistance to businesses in Scarborough including information about federal and state financial programs, commercial lenders, and non-profit and for-profit resources which can help provide funding for starting or growing a business.

360 Route One, Suite 204, Scarborough, ME 04074 (physical) • PO Box 550, Scarborough, ME 04070 (mailing) • (207) 883-4893

## **Southern Maine Planning and Development Commission (SMPDC)**

*www.smrpc.org • info@smrpc.org*

The primary mission of the Economic Development Administration at SMPDC is to assist in strengthening local and regional economies in partnership with municipalities and the County Government. Some of this work is completed solely within the organization and a significant amount of it is completed through local, regional, state and federal partnerships.

110 Main St., Suite 1400, Saco, ME 04072 • (207) 571-7065

## **Sunrise County Economic Council (SCEC) \$**

*www.sunrisecounty.org*

The Sunrise County Economic Council (SCEC) initiates and facilitates the creation of jobs and prosperity in Washington County, Maine by working with a consortium of community-minded businesses, not-for-profit organizations, municipalities, and citizens.

53 Prescott Dr, Suite 3, Machias, ME 04654 • (207) 255-0983

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# Conferences & Events

## 1 Million Cups

[www.1millioncups.com/portlandme](http://www.1millioncups.com/portlandme)

1MC is a national program created by the Kauffman Foundation and presented by Venture Hall for new and aspiring entrepreneurs to present their ideas to a friendly and supportive audience for constructive feedback. Monthly on first Wednesdays.

c/o Cloudport, 83 Federal St., Portland, ME 04101

## Big Gig

[www.big gig.org](http://www.big gig.org) • [info@big gig.org](mailto:info@big gig.org)

Big Gig is a partnership amongst a group of municipalities, universities, and organizations in the Penobscot River Valley. Big Gig events are held every other month and include networking, a pitch-off between three innovators/entrepreneurs competing for a cash prize, and an experienced innovator/entrepreneur discussing how they've successfully pitched a product or service.

(207) 581-1427

## Downeast Business Conference

[www.ellsworthchamber.org/chamber-programs/business-conference](http://www.ellsworthchamber.org/chamber-programs/business-conference)

The Downeast Business Conference is an annual regional conference on small business and entrepreneurship taking place in November.

Ellsworth Chamber of Commerce, 163 High St., Ellsworth, ME 04605 • (207) 667-5584

## E2Tech Expo

[www.e2tech.org](http://www.e2tech.org) • [info@e2tech.org](mailto:info@e2tech.org)

The Environmental & Energy Technology Council of Maine (E2Tech) holds an annual one-day conference with national, regional, and state leaders in the energy, environmental, and clean technology sectors. The theme of the Expo changes from year to year, but the content and networking are relevant to Maine's innovation and entrepreneurial community.

PO Box 8517, Portland, ME, 04104 • (207) 956-1970

## Envision Maine Summit

[www.envisionmaine.org/summit](http://www.envisionmaine.org/summit) • [summit@envisionmaine.org](mailto:summit@envisionmaine.org)

Envision Maine is a grassroots organization that works to convene people around the state to focus on critical issues that are shaping Maine's future. The organization primarily focuses on how to grow Maine's next economy in a way that preserves our small town and small business character. It also works to build public and political support for the state's innovators and entrepreneurs.

PO Box 231, South Freeport, ME 04078 • (207) 865-9511

## Field Guide

<https://fieldguide/gouldacademy.org>

Field Guide is a four-day program to learn the fundamentals of design thinking through hands-on teamwork, lectures, and exercises taught by experts in the field. Field Guide is

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based at the IDEAS Center at Gould Academy, a maker space that includes three fabrication studios. Field Guide takes place in June.

39 Church St./P.O.Box 860, Bethel, ME 04217

## **GrowSmart Maine Annual Summit**

[www.growsmartmaine.org](http://www.growsmartmaine.org) • [info@growsmartmaine.org](mailto:info@growsmartmaine.org)

GrowSmart Maine's vision is to build lasting prosperity without sacrificing the quality of life that defines Maine. The Summit offers the opportunity to be a part of the transformative change in Maine that these gatherings produce. Attendees are inspired to consider the value of being actively involved in growing Maine's economy and protecting the reasons we choose to live here. Each fall the Summit takes place in a featured community and explores fresh and relevant issues for Maine.

177 Water St., Gardiner, ME 04345 • (207) 699-4330

## **House of Genius**

[www.houseofgenius.org/location/maine](http://www.houseofgenius.org/location/maine) • [maine@houseofgenius.org](mailto:maine@houseofgenius.org)

A monthly, invite-only event that allows two business presenters to share their business model and a key problem they are facing with a group of 10-12 attendees whose identities remain anonymous until the end.

Cloudport, 63 Federal St., Portland, ME 04101

## **LaunchPad (Gorham Savings Bank)**

[www.gorhamsavingsbank.launchpad.com](http://www.gorhamsavingsbank.launchpad.com) • [launchpad@gorhamsavingsbank.com](mailto:launchpad@gorhamsavingsbank.com)

Gorham Savings Bank's LaunchPad program helps fund the growth of early-stage Maine businesses by providing the resources needed for them to reach the next level. Finalists are selected from an applicant pool to pitch to a panel of judges in front of a live audience to compete for a \$50,000 grant. The online entry form opens March and the live LaunchPad event takes place in June at the University of Southern Maine's Hannaford Hall.

64 Main St., Gorham, ME 04038 • (207) 839-4796

## **MEREDA (Maine Real Estate & Development Association) Real Estate Forecast Conference**

[www.mereda.org](http://www.mereda.org) • [info@mereda.org](mailto:info@mereda.org)

MEREDA's annual Real Estate Forecast Conference is geared towards developers, brokers, architects, and other commercial real estate professionals. It is a valuable opportunity to learn about emerging trends across the state. The Conference takes place every January.

(207) 874-0801

## **Maine Startup & Create Week**

[www.mainestartupandcreateweek.com](http://www.mainestartupandcreateweek.com) • [mainestartupandcreateweek@gmail.com](mailto:mainestartupandcreateweek@gmail.com)

Maine Startup & Create Week is a conference held in Portland, Maine that celebrates innovators, entrepreneurs, and startups. The week is designed to showcase Maine's vibrant, growing startup community to the greater Maine community and to visiting guests from around the country. The MSCW conference is held in June.

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## MaineBiz Momentum Convention

[www.mainebiz.biz](http://www.mainebiz.biz) • [rroy@mainebiz.biz](mailto:rroy@mainebiz.biz)

The Momentum Convention is a day of networking, learning and inspiration for Maine's business community, which takes place each November at the Augusta Civic Center.

48 Free St., Portland, ME 04101 • (207) 761-8379

## MTI Tech Walk

[www.mainetechnology.org/make-connections](http://www.mainetechnology.org/make-connections) • [info@mainetechnology.org](mailto:info@mainetechnology.org)

MTI's annual TechWalk celebrates Maine's burgeoning innovation economy. The event showcases MTI's many successful technology-based companies, from long-established Maine companies to exciting new startups. TechWalk is held in June in Portland during Maine Startup and Create Week.

8 Venture Ave., Brunswick Landing, Brunswick ME 04011 • (207) 582-4790

## PopTech

[www.poptech.org](http://www.poptech.org)

PopTech is a global community of innovators who are working together to expand the edge of change, and come together in Camden each fall

PO Box 1405, Camden, ME 04843 • (207) 230-2425

## TEDxDirigo

[www.tedxdirigo.com](http://www.tedxdirigo.com) • [adam@thetreehouseinstitute.org](mailto:adam@thetreehouseinstitute.org)

TEDx is a program of local, self-organized events that bring people together in the spirit of ideas worth spreading. TED Talks video and live speakers combine to spark deep discussion and connection in a small group. In the same spirit of the state motto, TEDxDirigo leads the way with ideas from Maine's brightest innovators and change makers. TEDxDirigo takes place in November.

c/o Treehouse Institute, 41 York St., Portland, ME 04101

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## Behind the Guide

**Susan Morris** is Principal of NewHeight Group, a Portland-based real estate development and services firm committed to creating high-quality live/work/play spaces while simultaneously striving to build community, enhance economic development, and support the arts.

Following her early career, working for global corporations and owning businesses, Susan moved to Maine in 2003. It didn't take long for her to become increasingly intrigued by the potential of startups and small businesses to grow Maine's economy.

In 2013, Susan decided to learn everything she could about what ecosystem existed to support entrepreneurs in Maine. Discovering there were many available but unknown resources, Susan drafted the first Guide to Entrepreneurship to help people "connect the dots" in Maine. Her guide then became part of A Guide to Resources for Maine Entrepreneurs produced by Maine Development Foundation's Leadership Maine Chi class in 2015. A revised edition was published in 2016.

Susan has actively engaged in Maine's entrepreneurial ecosystem and helped launch several programs through organizations such as Maine Startup & Create Week, House of Genius, Greenlight Maine, Maine Angels, MCED/Top Gun, Envision Maine, Women Standing Together, and Creative Portland's 2 Degrees Portland.

**Liz Seward** is a creative project manager who works with small teams and individuals to execute branding and marketing projects. She moved to Portland in 2015 after many years in New York City working with New York Road Runners as their Creative Services Director. Susan was one of the first people she met after moving in, thanks to 2 Degrees Portland, and the two hit it off. From there, it was only a matter of time before she became engaged in "entrepreneurs and startups" scene.

Liz has been a panelist for House of Genius and worked with the Marketing Committee for Maine Startup & Create Week 2016. She runs her own consulting business and coaches youth rowing in Yarmouth. When Susan proposed updating this guide, she jumped at the chance to dive even deeper into the subject and make it easier for other people to find out about all the great resources available to entrepreneurs here in Maine.



# Entrepreneur's Calendar 2017-2018

September 28	Maine Development Foundation's Annual Convention <a href="http://mdf.org">mdf.org</a>
October 6	Maine Manufacturing Extension Partnership Annual Awards <a href="http://mainemep.org">mainemep.org</a>
October 18	GrowSmart Maine Annual Summit <a href="http://growsmartmaine.org">growsmartmaine.org</a>
October 19-21	PopTech <a href="http://poptech.org">poptech.org</a>
November	Downeast Business Conference <a href="http://ellsworthchamber.org">ellsworthchamber.org</a>
November	E2 Tech Summit <a href="http://e2tech.org">e2tech.org</a>
November	MaineBiz Momentum Convention <a href="http://mainebiz.biz">mainebiz.biz</a>
November	TEDxDirigo <a href="http://tedxdirigo.com">tedxdirigo.com</a>
January 2018	Big Gig in Old Town <a href="http://biggig.org">biggig.org</a>
January 18	MEREDA (Maine Real Estate & Development Association) Real Estate Forecast Conference <a href="http://mereda.org">mereda.org</a>
February	Envision Maine Summit <a href="http://envisionmaine.org/summit">envisionmaine.org/summit</a>
March	Big Gig in Bangor <a href="http://biggig.org">biggig.org</a>
March	Realize Maine Statewide Summit <a href="http://mdf.org/realizemaine">mdf.org/realizemaine</a>
Spring	Maine Downtown Center's Annual Conference <a href="http://mdc.org">mdc.org</a>
April	Big Gig in Orono <a href="http://biggig.org">biggig.org</a>
June	LaunchPad Finale <a href="http://gorhamsavingsbank.launchpad.com">gorhamsavingsbank.launchpad.com</a>
June	SCORE Success Luncheon <a href="http://scoremaine.org">scoremaine.org</a>
June	Maine Startup & Create Week <a href="http://mainestartupandcreateweek.org">mainestartupandcreateweek.org</a>
June	MTI Tech Walk <a href="http://mainetechnology.org/make-connections">mainetechnology.org/make-connections</a>
First Wednesdays	1 Million Cups <a href="http://1millioncups/portlandme">1millioncups/portlandme</a>
Bi-monthly	2 Degrees Portland <a href="http://liveworkportland.org">liveworkportland.org</a>
Monthly	Eggs & Issues <a href="http://portlandregion.com">portlandregion.com</a>
Third Tuesdays	House of Genius <a href="http://houseofgenius.org/location/maine">houseofgenius.org/location/maine</a>
Monthly	Maine Women's Network <a href="http://mainewomensnetwork.com">mainewomensnetwork.com</a>
Monthly	MCED's Lunch & Learn <a href="http://mced.biz">mced.biz</a>
Bi-monthly	Women Standing Together <a href="http://womenstandingtogether.org">womenstandingtogether.org</a>

## Additional Sources for News and Events

Maine Startups Insider	<a href="http://mainestartupsinsider.com">mainestartupsinsider.com</a>
MaineBiz	<a href="http://mainebiz.biz">mainebiz.biz</a>